MANAGEMENT COMMITTEE

MINUTES OF MEETING HELD ON WEDNESDAY 22nd MARCH 2023

PRESENT: John Bucknell (President and Chair)

Roger Wyatt (General Secretary)

Jaz Notay (Treasurer)

Mark Essex
Bruce Adams
Brian Harris
Mark Peachey
Bob Forster
Angie Isaac
Marina Bignell
Jim Macpherson
John Davis
Fred Ashmore

1.0 Welcome

1.1 The President welcomed all members and on behalf of all members expressed their condolences to John Davis on the loss of his wife, Linda.

2.0 Apologies for Absence

Mike Whittingham (Deputy President)

3.0 Reports from: -

3.1 Indoor Section

- 3.1.1 With the season now approaching the last few months it is pleasing to note that the home Friendly fixtures are still being well supported.
- 3.1.2 The fixture calendar for the 2023/24 season is currently being finalised.
- 3.1.3 The Monday and Wednesday roll-ups are continuing to have excellent support.
- 3.1.4 All Indoor Leagues are progressing to schedule and are now circa 90% complete.
- 3.1.5 The difficulties in playing 2 versus 3 in the triples matches was noted and it was agreed that this arrangement will not be allowed next year and where a team is a player short then the match will have to be re-arranged.

3.2 Outdoor Section

3.2.1 The next outdoor season Finals date to be 8th/9th September 2023. This will give a 2 week break between the Outdoor and Indoor seasons.

- 3.2.2 The Fixture Book has been finalised and is now with the printers.
- 3.2.3 The post-match catering (snack menu, either £6.00 or £4.00) has been agreed in principle with all the outdoor clubs. Clubs must advise 14 days in advance as to which menu option they require. N.B. ALL team must order from same option.
- 3.2.4 The pre-season Kennet Meeting for managers was held on the 22^{nd of} February.

4.0 Minutes of the last Management Meeting held on 22nd February 2023

4.1 The minutes of the last meeting were approved on a proposal from Marina Bignell, seconded by John Davis and duly signed by the Club President as being a true record of those meetings.

5.0 Matters Arising from the last Management Meeting held on 22nd February 2023

5.1 None

6.0 General Secretary's Report

The following items are noted:

Generally

6.1 The current membership as of 21st March 2023 is estimated as: -

Category	No of Members October 2021	No of Members March 2023		Total	Variance (+/-)
		Male	Female		
Total Full Members	109	90	48	138	+29
Total Outdoor Only	14	6	4	10	-4
Total Indoor Only	395	301	106	407	+12
Life	10	7	1	8	-2
Year Round Indoor	-	35	19	54	+54
Social	54	50	70	120	+66
Grand Total	582	449	248	737	+155

- 6.2 The Management Committee agreed at the meeting held on the 7^{th of} December that the Club would introduce the new style shirts for all playing members at the start of the Outdoor Season, May 2024. The likely cost of the change of shirts is estimated to be circa £3,500.00.
- 6.3 The Shanly Foundation have agreed to contribute £3,000 towards the cost.
- 6.4 Using all/part of the Shanly donation it was agreed we would order the new shirts for the KL, KLV, TVL etc., ladies and Men as soon as possible. Marina to assess Ladies requirements, numbers and sizes and Mark the Men's requirements, team squads and sizes.

- 6.5 The possibility of discounting the cost of the new shirts was discussed i.e. charge £20.00 not £30.00 the difference to be met by the Club.
- 6.6 It was agreed that whilst we still have a stock of the "old" shirts they are still likely to be used for friendly matches. An old-style shirt will be donated, no charge, to all new members once they join.
- 6.7 The History Wall mural has been installed.
- 6.8 With the increase in electricity costs a review of operations will be carried out to ensure we are doing everything possible to save on electricity usage the current monthly payment is £3,592.
- 6.9 The feasibility of installing a sub-meter for the Catering Kitchen is being investigated.
- 6.10 All costs are to be kept under constant review and the likely future costs of electricity, when our fixed price contract ends in December 2023, to be investigated.
- 6.11 A new Club Activity Rota has been prepared and will be introduced to inform the management planning over the next few months. The schedule will go "live" in a Google file in March.
- 6.12 Brian Jones, Club Bar Steward, has been informed that, in recognition of his long service, the Club would like to present him with, either £500.00 cash or payment for other gift to an equivalent value. The President to make formal presentation on the night (14th April)
- 6.13 Recruitment of the Receptionist/Administrator, Bar Manager and staff has proceeded via Baylis Media and their news media and Facebook accounts. The Bar Manager and Receptionist/Administrator roles have now been successfully filled with Ellie Walsh (Receptionist) having started on the 6^{th of} March and Dawn Hill (Bar Manager) scheduled to start on the 3rd April.
- 6.14 Job Descriptions (JDs) have been prepared for the new roles and these have formed the basis for recruitment.
- 6.15 New E-mail addresses have been created for the new Reception posts, admin@desborough.com.
- 6.16 A new marketing plan (13 weeks) has been implemented using Baylis Media.
- 6.17 An Open Day was held on Saturday 18th February 2023 with 72 attendees. This was followed by a 6-week Coaching Course which commenced on Sunday 26th February with 32 attendees.
- 6.18 The next Open Day is scheduled for Saturday 22nd April 2023

- 6.19 Further price rises for bar products have been received and our sale prices adjusted accordingly to maintain margins.
- 6.20 A new outdoors bench and seats plus a sunshade have been purchased, funded by the Club's prize money (£400.00) received from winning the Mortgage Required Tournament last year.
- 6.21 Sponsors to be sought to donate prizes for post-match raffles. Also, the possibility of introducing a "big" Christmas Raffle to be considered.
- 6.22 A new Travel Policy was discussed which is intended for use relating to both Men's and Ladies travel expense claims. The Policy had been distributed to Management Committee members for comment, duly amended and now tabled for approval. The Finance Committee members voted unanimously to adopt the new Travel Expense Policy with immediate effect. The Policy was then approved unanimously at the Management Committee on the 22^{nd of} March. (See attached)
- 6.23 The possible leasing of car park spaces to achieve additional income was discussed. It was agreed that we would investigate further to identify any local demand.
- 6.24 End of year stock take has now been scheduled.
- 6.22 Further investigation to be carried out regarding a replacement drink/snack dispense machine.
- 6.23 Details regarding the potential installation of EV charging points was discussed and it was agreed that this would be something for the future when there was more demand from members with EVs.

6.24 Social Update

- a) One Bingo session held over the last month with 96 players and profit of £352.
- b) Next month until the end of April will be 2 Bingos, Mr Singalong on the 15th and the end of Indoor Season dance on the 22nd.
- c) Further ideas include a Pub Night, including Karaoke and a Casino and Cocktail Night
- d) A "Big Raffle" has been suggested for Christmas time. Local companies and suppliers to be approached for prizes/donations.
- e) The new Social Event Leaflet has been printed and is now available to members.
- f) The second 200 Club draw took place on 8th March with Tony Ash winning the top prize of £50.00. The next draw will be on 4th April.

7.0 CAPEX and Revenue Expenditure

Outstanding Capex Items: -

a) Renewal of Extract Ventilation Plant to Front Building
b) New Indoor Carpet Gripper renewal with metal.
c) Cleaning of Indoor Green Carpet
d) Cleaning of Bar extract duct
£1,000.00 - Completed.
£1,000.00 - 25th April
£500.00 - 24th March

8.0 Financial

8.2The general increase in ALL costs relating to Utility charges, food and beverage and inflationary service costs have resulted in a projected increase in costs for the Club. There continues to be further increases in all areas.

8.3The 5-Year Plan has been amended to illustrate a scenario, whereby we achieve a break-even point after 3 years and with manageable losses over the next 2 years. All very necessary to ensure the Club's financial position is viable and sustainable in the future.

8.4The 5-Year Plan referred to in 2.4 above to form the basis for the new operating budget for the next 3 years. Jaz has now incorporated the monthly budget forecasts into future accounts and financial reports. The budget for the next 3 years to be adjusted to show the proposed management/staff changes.

10.0 AOB

- 10.1 The Life Membership Committee (LMC) was appointed, to consider the application received for the appointment of Brian Jones as a Life Member of DBC. The committee now comprises, the President, General Secretary and 4 members of the Management Committee, Mark Essex, Marina Bignell, John Davis, and Angie Isaac. (Elected by the Management Committee). The application is sponsored by Angela Isaac.
- 10.3 The Club's opening and closing dates over the forthcoming Easter and Coronation holiday weekends were confirmed (See attached). It was noted that there were still several competitions matches scheduled for days over Easter when the Club is officially "closed". **THESE MATCHES WILL TAKE PLACE** as the Club will be opened just for these events. 10.4 It was suggested that we should introduce more roll-up sessions for the Outdoor Season to provide more bowling opportunities for all members, including new members who have not yet been recruited to any teams.
- 10.5 Taking payments over the phone or via the website to be investigated.
- 10.6 The Outdoor Club Captain to introduce a new outdoor competition, possibly to run into the Coronation weekend.
- 10.7 The newly introduced BE rule regarding stopping a bowl before it reaches the ditch to be advised to all members.

Date: 23rd March 2023

10.8 New potential designs for the external banners, incorporating more pictorial content was presented to the committee and a favoured design agreed. Mark E to forward details of the artwork to Gen Sec for use in ordering new banners.

11.0 Dates of Next Meetings (all start at 10:00am)

Wednesdays

 26th April
 24th May

 28th June
 26th July

 23rd Aug
 27th Sept

 25th Oct
 22nd No

Roger Wyatt General Secretary

Travel Expense Policy

- Following the latest gov.uk advisory rates, if we assume the car has an engine size of 2L or more, then the recommended rate is 23.4pence per mile.
- We propose we use the higher figure and round up to 25p/mile.
- The rate of 25p/mile to be applied to both friendly and competitive county/national TEAM competition matches.
- The rate to be applied for both indoor and outdoor matches where the <u>round trip is greater</u> than 40 miles.
- The club shall provide the captain/manager of the team with cash using the following calculation: 25p/mile x total distance x the number of cars needed to fulfil the fixture (the club assumes 4 players in each car)
- This formula is used to calculate the total cost. Example a match involving 16 players requires 4 cars with 4 people including the driver in each car.
 If the total distance from the <u>club</u> to the venue and back is 100miles then in this case the club will pay-out a total of 100 miles x £0.25 x 4 = £100.
- It is the captain/manager's responsibility to award each driver renumeration based on the number of people in the car, using the above example each person in the car is worth £100/16 players = £6.25. If driver 1 has only him/herself plus one passenger then he/she receives £12.50, if driver 2 has 4 people including him/herself they are given £25. If no playing passengers, the driver only receives his own amount of £6.25.
- The total pot is therefore allocated to the drivers, regardless of the number of cars used. The greater the number of passengers in any car the greater the payment received.
- If the total round trip is less than 40 miles, the driver receives nothing. Once the trip reaches 40 miles or more the club agrees to re-imburse the drivers for the total mileage.
- Mileage calculated using AA route planner and is the round trip from club to club.
- Re-imbursement to be the same for both men and ladies matches and only applies to players not supporters.
- For total round trips of less than 40 miles it is assumed that the previous arrangement, whereby passengers voluntarily offer a financial contribution towards the fuel costs, is continued.

Roger Wyatt General Secretary 07/03/2023

EASTER AND CORONATION HOLIDAY ARRANGEMENTS 2023

EASTER

Good Friday 7th April - **OPEN**

Easter Saturday 8th April - **OPEN**

Easter Sunday 9th April - CLOSED

Easter Monday 10th April - CLOSED

May Bank Holiday 1st May - **OPEN**

CORONATION of King Charles III

Saturday 6th May - Coronation - OPEN

Sunday 7th May - **OPEN**

Monday 8th May - **OPEN**

(Bowls and Buffet – start 2:00pm)

Roger Wyatt

General Secretary 20th March 2023